

Sales Specialist

Vacancy No # Mar00077
Full Time Contract -Locals Only
Horizon ISP -Baghdad & Basra

Role Purpose

The jobs in this level are responsible for managing business accounts and collecting market data and performing primer analysis. The jobs are also responsible for developing business within existing clients and with new clients.

Key Accountability

- Handle hard cases and VIP customers and provide efficient recommendations and advices to maintain customer satisfaction
- Update sales leads and sales forecasts information on the sales application to ensure accuracy of information at all times
- Research, select and evaluate new deals and forecasts, existing and new clients to ensure achievements of sales targets
- Handle all key accounts communications, conflict resolution and compliance to ensure satisfaction and loyalty

Education

- Bachelor's degree in business administration-IT, Telecom related field or equivalent

Experience

- Minimum six years of sales experience in a business-to-business, large/strategic customer segment in IT or Telecom

share your CV's on or Careers@marchcapitalgroup.com with vacancy No & Position

Horizon ISP
Al Muntanabi
Al Mansour
Baghdad
Iraq

T: 00964 7800000555
E: info@horizonisp.com
www.horizonisp.com